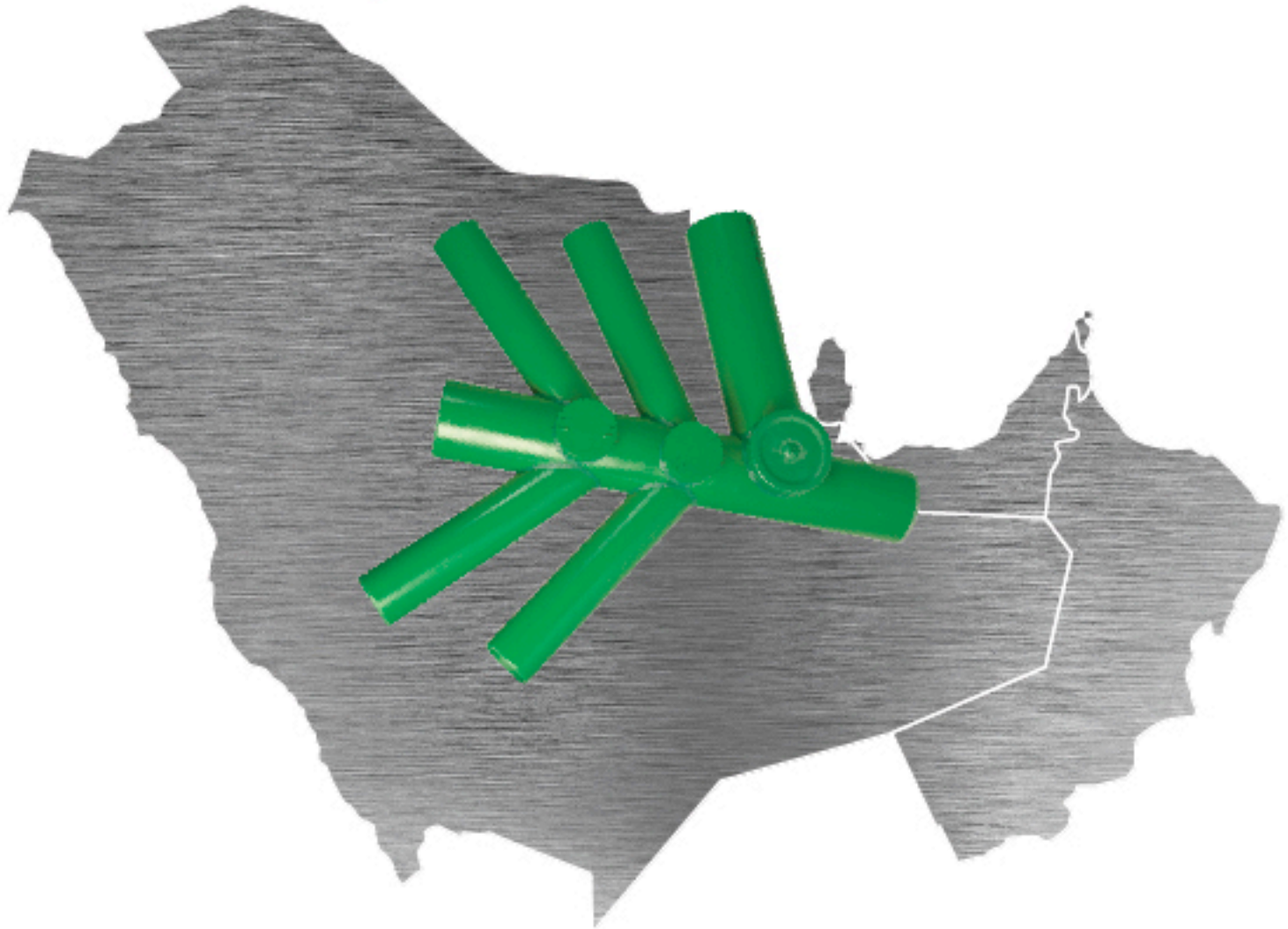


# NEWSLETTER

January 2010 Vol-10



# CORYS



## GROWING IN A NEW DIRECTION

Hepworth PME branches into the future as Corys

[www.corys.ae](http://www.corys.ae)



## INAUGURATION OF THE NEW 630MM HDPE PIPE EXTRUSION

Hepworth PME Dubai is proud to announce its new 630mm HDPE Pipe Extrusion line. The inauguration was done by our Chairman, Mr. Abdul Ghaffar Hussain on 17th November, 2009.

Congratulations to all for this great achievement!



### Hepworth PME and Georg Fischer awarded FM approval.

Hepworth PME attained another first in the Gulf region for its Polyethylene pipes together with Georg Fischer polyethylene fittings when it attained FM approval.

The materials had to undergo rigorous testing procedures to achieve the American FM certificate. The approval has allowed Hepworth PME to move into a new market segment "Underground Fire Fighting Pipe lines" which has previously been dominated by external pipe companies when FM approved pipes and fittings became mandate by Civil Defense for any firefighting pipe lines.



## TOGETHER TOWARDS A CLEANER ENVIRONMENT

The world is heading towards alternative energy due to the following two basic reasons: Increased awareness of Global Warming and increase in costs of producing energy. Because of our geographic location, in the Middle East, we are in a position to benefit from using solar energy as an alternative power source, as we enjoy sunshine on average 300 days a year. That means we can save 80% of energy consumption in this respect.

The demand for alternative energy in daily life in the Middle East and the rest of the world is becoming greater for hot water for domestic use, heating for large buildings such as apartment buildings, hotels, hospitals, universities, etc.

The world increasingly strives towards the common goal of energy security, sustainable development and clean environment. The UAE is firmly committed to the development of renewable energies and is determined to take measures to reduce carbon footprint and secure a sustainable future. Hepworth, as a leader in the market for piping solutions, strongly supports the UAE Leadership with their aim for a cleaner environment with this new business venture.



22 Hepworth sales staff attended the seminar conducted by Mr. Yasser Khallouf, Executive Manager of KFP.



## THE ADDRESS

The name indicates a healthy self-confidence and that had an impact on planning and execution of the whole project. Everyone involved felt the excitement of the extraordinary challenge of achieving highest quality.

**THE FACTS:** 64 Floor Hotel and Service Apartments 622 Rooms, 20 Restaurants / Bars

Georg Fischer's Poly-Butylene, brand name INSTAFLEX, was chosen for the hot & cold water piping system, because of its highest flexibility and due to the availability of 225 mm pipes and fittings. Georg Fischer double-containment system **Contain it** was used for the protection of the gas pipes.

Our long-term partner International Electro Mechanical Services Co. (L.L.C.) was awarded the electro-mechanical package. We managed to face the many unforeseen difficulties, changes in design and obstacles on site with a very close cooperation in design, specifications and training from the beginning.

The Project Manager of IEM, Mr. Vara Prasad Rao, and Mr. Selvan from Georg Fischer worked together as one team and developed close relationship during the execution of the project. Mr. Rao pioneered many new solutions and inventions to tackle all the challenges during the execution of the project.

We have a saying: "A chain is as strong as its weakest link." Manufacturer Georg Fischer, supplier Hepworth and MEP contractor International Electro Mechanical Services Co (L.L.C.) made very strong links of the chain of this outstanding project.

We want to thank Mr. Prasad for his outstanding cooperation and supervision, which certainly provided to the successful execution of the project.



## WATER TREATMENT MARKET SEGMENT

Corys-Hepworth PME LLC is proud to announce, that it now has a team in place catering exclusively to the Water Treatment Market Segment (WTMS). The team is trained to deal with the requirements of OEMs, as well as plant engineering and project business. Georg Fischer supports the WTMS with its range of Signet instrumentation products, pipes, fittings and valves in PVC-U, PVC-C, PE, ABS, PP-H, PVDF and PFA, specialized piping systems like Double Containment as well as jointing technologies like Infra Red welding and Bead and Crevice Free welding. Together with the product range and technical back up from Georg Fischer, the team has helped execute many water treatment as well as sewage treatment plants in the UAE. The WTMS team has supported OTV, Al Ahmadiyah Aktor, AQUA EPC, to name a few, on the Fujairah II Power and Desalination Plant, Jebel Ali Sewage Treatment Plant and the Emirates Aluminum project respectively, with not only material supply but also with numerous innovative solutions. Hepworth's PE and PVC-U fabrication departments support the WTMS with fabrication of bespoke products that make tight designs possible. Hepworth's local fabrication endeavors are also supported by the Georg Fischer Customizing Team in Schaffhausen. As experienced many times in the past 30 years, the combination of Georg Fischer and Hepworth have proven that even in these times of economic slowdown, focusing on specific market segments ensures good returns and increases our market share. For all your water treatment piping material requirements please contact the WTMS team on 04 – 7029351 /371.





**BIG 5 EXHIBITION - 2009 (DUBAI)**



CORYS participated at the Big 5 Exhibition from 23rd to 26th November 2009 at Dubai World Trade Centre, Stand No.8, G341 in association with MDS Meyer GmbH, the German specialists in the production of rubber seals and gaskets.



Prime Minister of Uganda with our Dy General Manager Mr. Alan McKeown

**17th UGANDA INT'L TRADE EXPO**

As part of our Export activity, our Corys team participated at the Int'l Trade Exhibition from 6 - 10th October 2009 in Kampala, Uganda.



**POWER GENERATION & WATER SOLUTIONS 2009 - (ABU DHABI)**



CORYS - Hepworth PME and KFP (Khallouf Future Power) together took part at the Power Generation & Water Solutions 2009 Exhibition, held at the Abu Dhabi National Exhibition Centre, 11-13 October, 2009. The dedicated showcase of water related products and services was officially opened by H.E. Dr. Rashid Ahmed Bin Fahad, UAE Minister for Environment and Water.



**BUILDEX 2009 (FUJAIRAH)**



CORYS showcased its products and expertise at Buildex Exhibition 2009, at Fujairah. With a total of 20,000 trade visitors attended at the last BUILDEX '08, it has only proved that the importance of the show is remarkable. As per the Organizers, BUILDEX 2009 proved to be the largest and most comprehensive exhibition of trade, technology and equipment specific to the construction industry within UAE & the Middle East region. It was held at the Fujairah Exhibition Centre on December 15-18 Hall No.01, Stand A - 36.

Shaikh Hamad Bin Mohammed Al Sharqi, Ruler of Fujairah with Mr. Hamza Al Khayat, Marketing Manager

**WORLD FUTURE ENERGY EXHIBITION 2010 (ABU DHABI)**



Masdar, as hosts of the summit in Abu Dhabi, will have our presence as CORYS - Hepworth PME in the exhibition Stand-4520 opening from 18-21st January 2010. With over 20,000 attendees expected to attend in the 2010 event, the World Future Energy Summit will be "The world's platform for sustainable future energy technologies. The Exhibition is being extended to cover a gross area of over 40,000 sqm to accommodate the growing demand to participate, including a series of new feature areas to encourage networking and interaction within this global community. This Exhibition will definitely take lead to meet potential buyers and industry figure face-to-face in one place at one time.

**INTERNAL AUDITOR COURSE**

Mr. Lee Allison CISM CISSP CAS - versatile business protection consultant, trainer & assessor from the BSi Management Systems has given training to 13 delegates from several departments on Quality Management System Internal Auditor Course, ISO 9001:2008. The training assisted the team members in developing a solid base in internal auditing. The two days training was held on 22nd and 23rd November 2009.



**NEW PRODUCT FROM WAVIN.**

Hepworth pme recently signed an (Understanding) to promote Wavin's HDPE Soil and Waste System throughout the UAE, Qatar, Bahrain and Muscat. The pipes will be manufactured at Hepworth's plant in Rashidiya, with the fittings being imported from Wavin Overseas in Europe.



## OUR PRINCIPALS



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